



## Curriculum vitae Europass

### Personal information

**Last Name / First Name** DONTU MIHAI AUREL

**Address** Brasov, Romania

**Telefon Mobil:**

**Fax(uri)**

**E-mail(uri)**

**Nationalities** Romanian

**Date of birth**

**Sex** Masculin

**Period** 2023-2024

**Position or position held** General director

**Activities and major activities** Tourism Management Field

**Name and address of employer** SC CONSOFTE SRL

**Type of business or sector** Coordination, analysis and control activities in the hotel/catering, real estate field.

**Period** 2016-2023

**Position or position held** General director

**Activities and major activities** Tourism Management and Catering Field

**Name and address of employer** DONAD TURISM SRL-Hotel Transylvania Harman, Brasov County

**Type of business or sector** Coordination, analysis and control activities in the hotel/catering.

**Activities and major activities** HORECA management:  
Project management, elaboration of economic and financial analysis, development strategies

**Period** 2012-2016

**Position or position held** Deputy, college 3 (Rupea-Codlea-Feldioara), constituency 8, Brasov County

Activities and major activities	Development of legislative framework
Name and address of employer	The Romanian Parliament, Chamber of Deputies
Type of business or sector	Secretary of the Committee on Budget, Finance and Banking
Period	2008-2012
Position or position held	Deputy, college 3 (Rupea-Codlea-Feldioara), constituency 8, Brasov County
Activities and major activities	Development of legislative framework
Name and address of employer	The Romanian Parliament
Type of business or sector	Member of the Committee on Budget, Finance and Banking
Period	2006-2008
Position or position held	Manager
Activities and major activities	Projects management
Name and address of employer	F. C. V.w. Group
Type of business or sector	Projects management
Period	2004-2006
Position or position held	Councilor
Name and address of employer	Centru-Alba regional development agency, Brasov
Activities and major activities	<ul style="list-style-type: none"> <li>- Supervising the implementation of non-reimbursable funded projects</li> <li>- Verification of payment statements</li> <li>- Consulting in project implementation</li> <li>- Financial and fiscal consulting</li> <li>- Consulting in preparation of projects with the aim of obtaining non-reimbursable funds</li> <li>- Preparing reports and analysis</li> </ul>
Type of business or sector	Projects implementation / Consulting
Period	2003-2004
Position or position held	Management consultant
Activities and major activities	<ul style="list-style-type: none"> <li>- Consulting regarding local public administration of funding and implementing the "tourist information centres" projects</li> <li>- Consulting activities for private companies with the aim of implementing projects for building tourist guest houses</li> <li>- Contracts and customer portfolio management</li> <li>- Development of cost-benefit analysis, socio-economic analysis, solution studies, funding applications, feasibility study reports</li> </ul>
Name and address of employer	S.C. Standard Consulting SRL Brasov
Type of business or sector	Management consulting
Period	2000-2003
Position or position held	Economist
Activities and major activities	<ul style="list-style-type: none"> <li>- Granting loans</li> <li>- Granting interest bonuses</li> <li>- Supervising project implementation</li> <li>- Consulting on facilities for exporters.</li> </ul>

Name and address of employer	Romanian Export-Import Bank, Brasov
Type of business or sector	Banking and financial Analyst
Period	1998-2000
Position or position held	Specialized inspector
Activities and major activities	<ul style="list-style-type: none"> <li>- Operational fiscal financial control</li> <li>- Operations to offset budgetary obligations</li> <li>- Keeping record on the obligations of the taxpayers</li> <li>- Consulting taxpayers</li> <li>- Applying foreclosure measures</li> </ul>
Name and address of employer	General Directorate of Public Finance and State Financial Control
Type of business or sector	Economic and financial activities
Period	1991-1998
Position or position held	Successively: electrician, economic official, accountant, economist, head of accounting office
Activities and major activities	Successively: electrician, economic official, accountant, economist, head of accounting office
Name and address of employer	SC TRACTORUL UTB S.A. Brasov
Type of business or sector	Production of tractors and tractor components
<b>Education</b>	
Period	2006-2007
Qualification / diploma obtained	In-depth studies "Local public administration in the process of European integration"
The main disciplines studied/ acquired professional	Legal science, economics, management
Name and type of educational institution / training provider	"Lucian Blaga" University of Sibiu
Level in national or international classification	In-depth studies
Period	1992-1996
Qualification / diploma obtained	Economist
The main disciplines studied/ acquired professional	Economic and related sciences, legal sciences

Name and type of educational institution / training provider	Faculty of Financial-Accounting Management Bachelor's degree Bucharest Academy of Economic Studies				
Level in national or international classification	Long-term higher education				
Period	1987-1991				
Qualification / diploma obtained	High school diploma				
The main disciplines studied/ acquired professional	Mathematics-physics, electronics				
Name and type of educational institution / training provider	"Andrei Saguna" National College Brasov				
<b>Activitate administrativa</b>	<p>County Councilor within the Brasov County Council 2000-2008;  Chairman of the budget, finance commission during 2003-2008</p> <p>PNL Deputy - Member of the Budget, Finance and Money Commission 2008-2016</p> <p>Secretary of the Budget, Finance, Money Commission of the Chamber of Deputies 2013-2016</p> <p>County Councilor within the Brasov County Council 2016-present</p> <p>Member of the Board of Directors of APA Brasov Company 2003-2005</p> <p>GMS member Carfil Brasov Industrial Park 2016-2020;</p> <p>AGA Member SC GRAELLS &amp; LLONCH INDUSTRIAL PARK ADMINISTRATION SA PREJMER COUNTY, BRASOV June 2019-2020</p> <p>Member of the Board IAR SA – 2021 – present day</p>				
<b>Personal skills and competences</b>	Organization, perseverance, communication, team spirit				
<b>Mother tongue(s)</b>	Romanian				
<b>Foreign languages</b>					
Autoevaluare	<b>Understanding</b>		<b>Speaking</b>		<b>Writing</b>
<i>European level (*)</i>	Listening	Reading	Spoken interaction	Spoken production	Writing
<b>English</b>	good	good	good	good	good
<b>Social skills/Communication skills</b>	Good organiser, dynamic person, sociable, team oriented				
<b>Organisational / managerial skills</b>	Highly developed coordination and leadership abilities				
<b>Computer skills</b>	Microsoft Office, Internet, high level				
<b>Other skills</b>	Permis port-arma.				
<b>Driving licence</b>	B				
<b>ADDITIONAL INFORMATION</b>	References on request				